

# Customer Finance Associate, Gloucester, MA

Be part of something BIG here at Gorton's. With the iconic yellow sticker and a catchy jingle, Gorton's is now reaching more households than ever. As the #1 brand within Frozen Prepared Seafood, we have long been committed to a passion for the consumer and driving growth through innovation. We are looking for equally passionate people to help us fulfill our mission of spreading the goodness of the sea to everyone!

## ***Position Summary:***

As a **Customer Finance Associate**, you will work within the multi-functional customer support team to assist in the planning, execution and management of the sales cycle for assigned markets.

## ***What you'll do:***

- Manage the sales administration cycle. Ensure sales programs are in accordance with Gorton's policies and procedures including pricing & promotions, merchandising and other customer programs and claims management.
- Identify and communicate issues, recommend solutions, and lead the resolution efforts in a proactive manner in partnership with Regional Managers and Brokers.
- Maintain a high level of initiative and resourcefulness in providing input to the trade planning and budget processes.
- Demonstrate ability to work well within the area's team, including with other Customer Finance Associates, Customer Marketing staff, Region Managers and Broker Personnel.

## ***What you'll need:***

- Bachelor's degree (preferably in a Business Administration related major)
- 1-3 years relevant work experience in a business environment
- Strong personal computer software skills in Excel and Word.
- Excellent written and verbal communication skills
- Demonstrated ability to interact extensively with all levels of internal and external contacts.
- Attention to detail and accuracy
- Demonstrated initiative and a self-starter
- Ability to work in a fast paced, multi-tasking environment dealing with high volume and high visibility.
- Ability to travel on a limited basis

## ***Who we are:***

Since 1849, America has trusted the Gorton's Fisherman. And for over 170 years, Gorton's has trusted our employees to work with integrity, pursue their curiosity, respond with agility, work collaboratively, and be passionate about our mission to spread the goodness of the sea by making quality seafood accessible to everyone. We provide a rich opportunity for professional growth, in a fun and collaborative environment, supported by our development and training programs, our generous benefits, work life balance, and the ability to make a difference. We invite you to join our national brand based in Gloucester, Massachusetts.

In compliance with federal law, all persons hired will be required to verify identity and eligibility to work in the United States.

**Gorton’s is an Equal Opportunity Employer**